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# LETTER FROM THE BOARD CHAIRMAN



#### Olga Feldmeier

Co-founder and Board Chairman SMART VALOR

### Dear stakeholders,

Q2 of this year brought with it both sides of the continuum: the positive and the negative. The negative was the overall crypto market development. While the price of Bitcoin rose from \$28,500 to \$30,500, trading activity suffered a sharp fall. Our transaction numbers on the retail side of the business could not escape this trend. On a positive note, this situation called for a new approach in terms of assets available on the SMART VALOR platform, along with opportunity to rethink the way they are both delivered and serviced.

Momentum from earlier in the year slowed in Q2 due to interest rate hikes and a general tightening of fiscal policy around the world. During Q2 2023, global trading volume collapsed. In our relevant European market, the total volume went down 78% from EUR 38.8tr to EUR 8.3tr.

Despite this market development, the number of transactions on the SMART VALOR exchange grew by 79% in comparison to the previous quarter, reaching a total of 20,716. This positive development was backed by the stability of transactions executed via our partners on Swiss Federal Railways (SBB) ticket machines. However, the size of both deposits and transactions decreased. The transaction volume for Q2 stood at CHF 8m, which is 60% lower than the previous quarter.

On the operational side, Q2 saw the careful preparation and completion of two audits: an AML audit of the exchange in Liechtenstein and full financial audit of the Smart Valor AG Switzerland group. Both audits were conducted successfully and the results were published both on the website and in the annual report.

Product development highlights for the quarter are as follows:

- Integration and go-live of the new custody tech stack in partnership with Fireblocks
- Development and go-live of fiat-to-crypto and crypto-tocrypto trading via the mobile app and approval of the iOS version of the app in Switzerland and Germany
- Technical upgrade of our offering at Swiss Federal Railway ticket machines with SweePay/SBB

On the strategic side, we started work on two initiatives. The first is preparing the exchange to embrace the EU DLT Pilot Regime, offering trading not only for digital assets but also tokenized securities.

The second is a conceptualization of an Al-supported tool that will allow users to collect and use available on and off-chain data, reports and social media content to help make better informed, simpler trades.

Throughout the quarter, we also continued developing our B2B offering that now includes a full suite of banking services, delivered by our Swiss banking partner Dukascopy. In Q2, we went from working out our commercial terms and go-to-market strategy, to launching on our website and onboarding customers.

Overall, I am particularly happy to see that, despite the difficult market environment, we continue to draw inspiration from cutting-edge technology and find our own unique way to build and grow.



# MARKET DEVELOPMENT

### **Global financial instability**

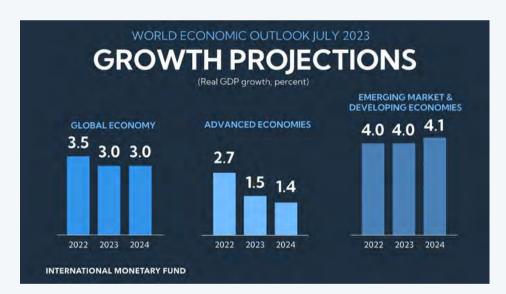
#### Momentum from Q1 fades, global slowdown ahead

Momentum from earlier in the year slowed in Q2 due to interest rate hikes and a general tightening of fiscal policy around the world. According to Berenberg research, the upswing in the Eurozone predicted by some analysts failed to materialise, due in part to China's relatively weak recovery from the pandemic. According to Berenberg, the Eurozone grew by 0.3% so far in 2023, although this is predicted to grow by up to 1.8% in 2025.

In H1 2023, JPMorgan reported that global economic growth hit 2.8%, but further growth was tempered by global policy rates rising by nearly 400 basis points since 2022.2 The IMF expects central banks to continue their efforts in restoring price stability, strengthening financial supervision and risk monitoring.3

#### Outlook

According to IMF data, global growth could fall from 3.5% to 3% in both 2023 and 2024. The IMF does, however, expect global headline inflation to fall from 8.7% in 2022 to 6.8% in 2023. Core inflation will probably increase slightly over the next 18 months before it starts to fall.



Source: IMF

Persistent inflation is the most common theme across economic analysts in Q2, with JPMorgan stating that it's very unlikely inflation will fall below 3% in either the U.S. or the euro area this year, citing a lack of liquidity and pressure on central banks, both signs that more tightening could be in store. JPMorgan added that the European Central Bank (ECB) appeared to be closer to ending fiscal tightening than others on the continent.

Berenberg analysts note that the impact of monetary policy usually takes well over a year to take hold. Berenberg added that this cycle could be delayed further still by consumers holding on to their COVID-19 savings. Berenberg summed up their outlook with a bearish statement:

"We maintain our view that the longer the economy proves robust, and the longer inflation and central bank rates remain high, the harder the landing could ultimately be."

### **Crypto and stock markets**

Analysts this season decided on four key phases that defined the quarter:

- Ethereum's Shapella upgrade: On April 12, Ethereum successfully transitioned from Proof-of-Stake and enabled withdrawals of staked ETH for the first time. ETH rallied 10% on the news and other alt-L1 networks also enjoyed a boost.
- Memecoin season: The emergence of PEPE started a memecoin craze on Ethereum, unusual as these phenomena usually occur towards the end of bull markets. BONK soon followed thanks to its narrative connection to FTX founder, Sam Bankman-Fried.
- · Regulatory action: Shapella and meme season were dampened by regulatory action from the United States Securities and Exchange Commission against Binance and Coinbase in early June.
- ETF filings: Blackrock kickstarted a rally when it filed a spot for a BTC ETF, followed by many other large TradFi firms. ETH responded most strongly as it is the next most obvious candidate for an ETF filing (ETH ETF filings followed in Q3).

Q2 saw the markets consolidate gains and only increase its total market cap by 0.14% from \$1.238 trillion on March 31, 2023, to \$1.240 trillion on June 30, 2023, according to Coingecko data.4

#### Bitcoin

Bitcoin began the quarter trading at \$28,517 and reached its high of \$30,455 by the end of June.<sup>5</sup>

Q2 didn't follow through on hopes of a sustained rally for Bitcoin, instead bouncing through a relatively narrow range for most of the quarter.



Source: Coingecko



As Q2 drew to a close, BTC soared north of \$30,000 for the first time since the Terra/Luna collapse in 2022. Overall, BTC gained 6.9% in the second quarter, Q2, outperforming the total crypto market cap. Nevertheless, average daily trading volumes declined by 58.78% guarter on guarter, from \$33.4 billion to \$13.8 billion.

#### Ethereum

Ether had a much more volatile quarter, with lows of \$1,650 and a peak at \$2000. In mid-June, regulatory troubles in the U.S. caused prices hit a low for the quarter. This was later buoyed by the news of BTC ETF filings from major institutional investors and the market appearing to price in future prospects of ETH ETFs.

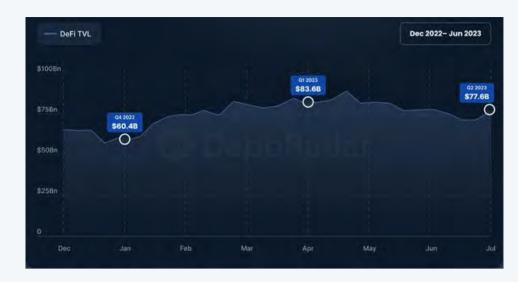


Source: Coingecko

Staked Ether continued to be important this quarter, with a net inflow after the Shapella upgrade of around 4.5 million ETH, roughly 4% of the total ETH supply, according to Coinex data. The overall staking ratio jumped from 15% to 19.58% during Q1. Total staked ETH grew by 30.3% in 2023 to hit a total 23.6 million. This equates to a gain of 5.6 million, according to Coingecko reporting.

#### **Decentralized Finance**

As predicted in a bearish market, DeFi TVL (total value locked) decreased for most networks during the second quarter of 2023. According to Messari data, the combined DeFi TVL of layer 1s fell by 7% QoQ to \$42.7 billion.6 Ethereum and TRON were the only L1s whose native tokens grew QoQm and these networks consequently outperformed most others, with combined market share growth of 82% to 85%.



Source: IMF

According to DappRadar data, DeFi's TVL across all layers decreased by 7.1% from the previous quarter reaching \$77.6 billion. Ethereum managed to stay in the top spot despite a 2% TVL dip.7 BNB and Polygon, were badly impacted by SEC lawsuits and consequently saw TVL drops of 19% and 8% respectively.

#### **Nfts**

It wasn't a great quarter for NFTs. According to Messari, daily NFT volumes fell 45% QoQ to yearly lows of \$17.5 million. Despite this, there were still well over 18 million sales in the quarter, representing a drop of only 9%. Ethereum and Solana were the top featured networks by NFT buyers, both witnessing significant QoQ decreases, at 54% and 42%, respectively. Ordinals made up the lion's share of sales in Q2, with However, Ordinals became a lot more acceptable just two months later, with over 13.67 million Bitcoin NFTs were minted in total. Investor appetite was driven by the extensive adaptation of existing NFT collections including Ordinals Punks, Bitcoin Frogs, and TwelveFold.



# **COMPANY DEVELOPMENT**

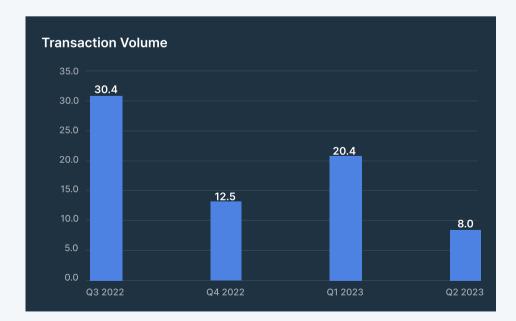
During Q2 2023, global trading volume collapsed. In our relevant European market, the total volume decreased 78% from EUR 38.8tr to EUR 8.3tr.

Retail crypto markets experienced weak activity during the quarter, which spurred our decision to focus more on developing new B2B partnerships and product development.

The number of transactions on the exchange grew by 79% in comparison to the previous quarter, reaching a total of 20,716. This positive development was backed by the stability of transactions executed via our partners on Swiss Federal Railways (SBB) ticket machines. However, in comparison to Q2 of the previous year the number of transactions decreased by 23%. The signed-up user number remained unchanged at 65,957 as of end-July 2023.



Overall, the number of deposits and the size of transactions decreased in the quarter. The transaction volume fell to CHF 8m, which is 60% lower than previous quarter and 76% lower than Q2 2022, which totalled at CHF 33.7m.



On the product development side, the highlights were:

- Integration and go-live of the new custody tech stack in partnership with Fireblocks
- Development and go-live of fiat-to-crypto and crypto-to-crypto trading via the mobile app and approval of the iOS version of the app in Switzerland and Germany
- Technical upgrade of our offering at Swiss Federal Railway ticket machines with SweePay/SBB

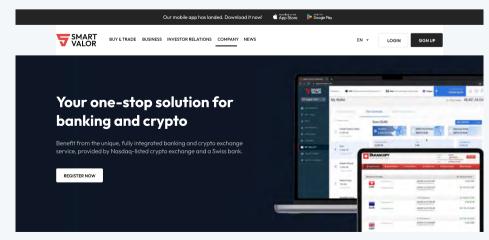
On the strategic side, we started work on two initiatives. The first is preparing the exchange to embrace the EU DLT Pilot Regime, offering trading not only for digital assets but also tokenized securities.

The second is a conceptualization of an Al-supported tool that will allow users to collect and use available on and off-chain data, reports and social media content to help make better informed, simpler trades.

In our previously published content, we outlined our intention to begin working on automizing elements of the investment process, such as basket products and risk-adjusted strategies, through roboadvisory. However, with the recent breakthrough in AI technology, the team discovered a better way to build such capabilities and work to develop this concept began in Q2.

In light of its immense potential and usefulness for a variety of players, we currently expect this application to be built in a decentralized, community-oriented and open-source way. In this sense, SMART VALOR is the birthplace of the concept and takes an important role both as an initiator and the core developer. We plan for the project to progressively decentralize over time. Further details about the introduction of this application will be announced in a separate press release soon.

Throughout the quarter, we also continued developing our B2B offering that now includes a full suite of banking services, delivered by our Swiss banking partner Dukascopy. In Q2, we went from working out our commercial terms and go-to-market strategy, to launching on our website and onboarding customers.





# FINANCIAL PERFORMANCE

### **Accounting overview**

The figures presented in the financial statements are consolidated figures for the SMART VALOR group ("SMART VALOR"). SMART VALOR (Switzerland) is the parent company of the SMART VALOR group, fully owning SMART VALOR (Liechtenstein) and SMART VALOR Services GmbH (Germany). Liechtenstein is the seat of the SMART VALOR exchange. The German entity is the main IT service provider to the SMART VALOR group.

The financial statements for the SMART VALOR group have been prepared according to the locally accepted accounting standards in each of its entities. The local standards used are:

- Switzerland: Obligationenrecht (OR) the Swiss Code of **Obligations**
- Liechtenstein: Personen und Gesellschaftsrecht (PGR) the Persons and Companies Act
- Germany: Handelsgesetzbuch (HGB) the primary commercial code for companies in Germany

The consolidated financial statements for SMART VALOR have been prepared using the Swiss Law on Accounting and Financial Reporting (32nd title of the Swiss Code of Obligation), Articles 963 and 964.

The yearly reporting period for SMART VALOR AG is 1 January to 31 December, and the quarterly reporting period presented in this report is for the period 1 April 2023 to 30 June 2023.

#### Auditor review

This report has not been subject to review by the company's auditor.

### **Key definitions**

Below are SMART VALOR's definitions of several alternative ratios that have not been defined or specified in accordance with BFNAR's (Swedish Accounting Standards Board general guidelines) "Alternative Ratios". SMART VALOR believes that these Alternative Key Figures are used by certain investors, securities analysts and other stakeholders as supplemental measures of performance and financial position. Unless otherwise indicated, these Alternative Key Figures have not been audited and should not be considered in isolation or as an alternative to ratios prepared in accordance with the BFNAR. In addition, such Alternative Key Figures, as defined by SMART VALOR, should not be compared to other similarly titled ratios used by other companies. This is because these Alternative Key Figures are not always defined in the same way and other companies may have calculated them in a different way than SMART VALOR.

Key figures	Definition	Purpose
EBITDA	Operating profit (EBIT) before depreciation and amortization.	This measure is used to measure the profit from operating activities before depreciation and amortization.
Gross profit	Net turnover minus cost of goods sold.	The measure is used to gauge the Company's efficiency in using resources to produce goods and services.
Balance sheet total	Summary of the Company's assets at the end of the period.	Shows an overview of the Company's assets and liabilities and what they amount to.

#### **GROUP KEY FIGURES**

## Key figures in millions (m) for Q2 2023 and Q2 2022 were:

CHF 0.33 m	Revenues were CHF 0.33m in Q2 2023, compared to CHF 0.84m in Q2 2022.
CHF -0.37 m	Operating profit before depreciation and amortisation (EBITDA) was CHF -0.37m in Q2 2023, compared to CHF -1.2m in Q2 2022 and CHF -0.36m in Q1 2023.
CHF 0.7 m	Operating expenses were CHF 0.7m in Q2 2023, a decrease of 65% from Q2 2022, when they were CHF 2.0m. Operating expenses were CHF 0.8m in Q1 2023.
CHF -0.7 m	The net loss in the current reporting period amounted to CHF -0.7m, compared with a net loss of CHF 1.6m in the same quarter the previous year. During the first half of 2023, the net loss was CHF 1.44m, similar to the net loss incurred in the first half of 2023, which was CHF 1.46m.
CHF 8.1 m	Assets held by the company at the end of Q2 2023 were CHF 8.1m, a decrease of 5.5% over 2022 year-end, when they were CHF 8.6m.
CHF 2.4 m	SMART VALOR had a cash balance of CHF 2.4m the end of Q2 2023, compared with a cash balance of CHF 3.2m at the end of 2022



#### **Consolidated Income Statement**

CHF	Notes	01/04/23 30/06/23	01/04/22 30/06/22	01/01/23 30/06/23	01/01/22 30/06/22
Revenue from sale of goods to Swiss residents		8,695	53,750	16,509	333,477
Revenue from sale of goods to non-Swiss residents		9,688	17,146	35,607	167,523
Revenues from foreign exchange on VALOR Token		44,270	91,399	78,776	234,212
Revenues from market making and treasury management	t	211,422	604,398	382,916	2,350,626
Revenues from services		158	1,152	134,134	39,748
Other Revenue	3.	60,346	74,041	113,151	176,189
Total income		334,580	841,886	761,095	3,301,775
Service and development	3.	-55,020	-1,517,649	-147,108	-2,535,980
Sales commission fees		-23,389	-4,441	-27,641	-21,149
Gross result I		256,171	-680,204	586,345	744,646
Personnel costs incl. social securities		-239,863	-320,902	-510,973	-588,862
VALOR Token Incentives		-44,270	-91,399	-78,776	-234,212
Gross result II		-27,962	-1,092,505	-3,404	-78,428
Rental expense		-17,281	-14,341	-36,350	-25,186
Insurance premiums		-35,817	-8,687	-36,153	-17,516
Consulting and accounting expenses	3.	-88,164	-69,037	-76,358	-79,040
Legal advice expenses	3.	-35,068	-94,581	-101,897	-239,961
Administrative, other consulting and IT expenses		-40,036	-11,495	-88,515	-18,686
Promotion, marketing and advertising expenses	3.	-65,989	-136,810	-304,363	-592,378
Travel and customer care expenses		-31,725	-39,008	-53,781	-49,636
Other costs		-23,471	-84,409	-26,833	-90,408
Activated personal contributions		0	357,739	0	598,468
Total operating expenses		-337,552	-100,629	-724,249	-514,343
Operating result		-365,514	-1,193,135	-727,653	-592,772
Depreciation and valuation adjustments on intangible ass	ets	-300,796	-252,001	-574,481	-479,469
Financial income		35,164	0	0	104
Financial expenses	5.	-86,202	-139,130	-116,278	-384,897
Extraordinary changes		0	0	0	0
Profit / Loss for the period before taxes		-717,348	-1,584,266	-1,418,412	-1,457,034
Taxes		-20,070	-3,010	-22,737	-3,363
Profit / Loss for the period		-737,418	-1,587,276	-1,441,149	-1,460,398

Revenues in Q2 2023 were CHF 0.33m, compared with CHF 0.84m in Q2 2023, and were CHF 0.8m in the first half of 2023 compared with CHF 3.3m in the first half of 2022. One of the bigger drivers for this decrease were sales of services via VALOR tokens, which dropped 90% from CHF 0.5m in the first half of 2022 to CHF 0.07m in the first half of 2023. Revenues from market making activities and treasury management were CHF 0.2m in Q2 2023 down from CHF 0.6m in Q2 2022. It is important to note, that while revenues from market making decreased, so did losses from market making activities.

Revenues from exchange service fees were CHF 0.06m in Q2 2023 compared to CHF 0.07m in Q2 2022, highlighting that the service offerings of the exchange were relatively stable.

During January of 2023, SMART VALOR delivered the latest edition

of its Crypto Summit conference series to 400+ attendees, resulting not only in revenues of CHF 0.13m, but to substantial business leads. In Q2 of 2023, our partnership with SweePay entered into force, resulting in substantial monthly sales to customers purchasing BTC through 1,500s of Swiss train ticketing machines.

The operating result (EBITDA) in Q2 2023 was CHF -0.37m compared CHF -1.2m in Q2 2022 and CHF -0.36m in Q1 2023. Operating expenses were CHF 0.7m in Q2 2023, a decrease of 65% from Q2 2022, when they were CHF 2.0m. Operating expenses were CHF 0.8m in Q1 2023. The reduced operating expenses of 2023, highlight cost cutting measures implemented by SMART VALOR and reduced losses from market making and treasury management.



As SMART VALOR values digital assets using the imparity principle, the value of digital asset inventory on the books of the company (CHF 1.2m) are substantially below a market value of CHF 1.6m.

As stated above, the company's native token VALOR continues to be held on the balance sheet at a symbolic value of CHF 1. This symbolic amount includes the full inventory of 25,945,060 VALOR tokens. SMART VALOR takes a very conservative approach when valuing its VALOR holdings at a total of CHF 1 on its balance sheet as a write-down on VALOR tokens purchased back from users of the platform is not required as per Swiss accounting regulations. It would have been enough to simply book unrealized losses on these assets, as it does with its other holdings. For its other digital assets, SMART VALOR books unrealized losses when the market value of its digital asset holdings decreases below their accounting values. However, when market values rise above accounting values, an unrealised gain is not booked, thereby adhering to the imparity principle.

The current liabilities of SMART VALOR decreased significantly from CHF 3.2m at the end of 2022 to CHF 2.3m at the end of the second quarter of 2023. This was predominantly driven by an account payable for investment banking fees, and a current liability, that were both settled in Q1 2023 against the capital raise that was closed in 2022.

The capital raise of 2022 was concluded on 2 March 2023 and the final equity amount was received by the company in the first quarter. As a result, the total share capital and capital reserves of the company increased from CHF 14.1m to CHF 16.0m.

The company holds total digital asset balances for its users in the amount of CHF 8.8m. These user balances are kept segregated from company assets and therefore are not included in the balance sheet of the company.

### Notes to the Consolidation Q2 2023

#### **Principles**

#### General aspects

The consolidation of the Smart Valor entities was prepared by Smart Valor AG in Zug, Schweiz, on the basis of the received financial statements from Smart Valor AG in Zug, Schweiz [SV-CH], Smart Valor AG in Vaduz, Liechtenstein (SV-FL) and Smart Valor Services GmbH in München, Deutschland [SV-DE]. The consolidation will serve as a basis for the requested needs of the board. The accounting for SV-CH was performed in conjunction with Cleverkin s.r.o. The SV-FL accounting was performed with the support of Mutara Treuhand AG. The accounting for SV-DE was performed by VBC - Die Gewinnwerkstatt e.K., working in close collaboration with Koray Cetinkaya, Steuerberater.

These consolidated financial statements are based on (i) submitted, unaudited financial statements, (ii) records of the company and (iii) from information and explanations supplied from the involved persons.

The following foreign exchange rates were used in the completion of the financial statements:

	CHF/EUR
Closing rate as at 31. December 2022 (according to the published foreign exchange rates from the ESTV)	0.97605
Average year rate	0.97775
Historical rate	1.1679

A number of acronyms were used, when referencing the financial statements and the notes to the consolidation. SV-CH is the abbreviation for SMART VALOR Switzerland, SV-FL for SMART VALOR Liechtenstein and SV-DE refers to SMART VALOR Services GmbH in Germany.



#### **Consolidated Balance Sheet**

CHF	Notes	30/06/23	31/12/22
ASSETS			
Cash and cash equivalents		2,378,833	3,219,565
Inventory		1,246,713	1,222,270
Trade accounts receivable		2,008	23,147
Other Current Assets	1.  2.	104,614	91,830
Prepaid expenses and accrued income		2,992	80,412
Total current assets		3,735,160	4,637,225
Intangible Assets		4,317,487	3,893,744
Investments		25,254	25,254
Investments in Subsidiaries	4a.   4b.	0	0
Other non-current assets		34,074	30,231
Total non-current assets		4,376,814	3,949,229
TOTAL ASSETS		8,111,974	8,586,454
LIABILITIES AND SHAREHOLDERS' EQUITY			
Trade accounts payable	1.  2.	194,659	969,233
Other current liabilities		424,352	585,096
Convertible Loan		0	0
Loan from Shareholders		1,433,714	1,433,714
Accrued expenses and deferred income		197,693	219,254
Total current liabilities		2,250,418	3,207,296
Other non-current liabilities		450,000	450,000
Total non-current liabilities		450,000	450,000
Total liabilities		2,700,418	3,657,296
Share capital	4a.	151,888	147,702
Capital Reserves		15,883,383	13,951,304
Voluntary retained earnings			
Profit reserves	4b.	50,000	50,000
Profit / Loss brought forward		-9,209,098	-2,051,024
Profit / Loss for the period		-1,441,149	-7,158,074
Foreign currency translation adjustments brought forward		-6,400	-3,464
Foreign currency translation adjustments for the period	1.  2.	-17,068	-7,285
Total shareholders ' equity		5,411,556	4,929,158
TOTAL LIABILITIES AND SHAREHOLDERS' EQUITY		8,111,974	8,586,454

The assets held at the end of Q2 2023 were CHF 8.1m, a 5.5% decrease over the CHF 8.6m held at the end of 2022 year-end. The main drivers for the asset balance decrease were a decrease in its cash position of CHF 0.8m offset by the activation of CHF 0.4m in platform development costs. The company's inventory of crypto assets decreased from CHF 1.2m at the end of 2022 to CHF 0.9m at the end of Q1 2023 and increased back to CHF 1.2m at the end

of Q2 2023. During the first six months of 2023, the asset values of major digital assets increased as prices appreciated but were then offset by a decrease in certain alt coins as well as some stable coins denominated in USD, which lost value in CHF terms, as the latter currency appreciated. Unrealised losses of CHF 0.015m were booking in Q2 2023 on VALOR holdings, ensuring that all the VALOR tokens held by SMART VALOR are valued at a total nominal value of CHF 1.



### Disclosure on balance sheet and income statement items

#### 1. Intercompany asset / liability accounts between SV-FL and SV-CH

	<b>30/06/2023</b> in CHF
Other current assets between SV-FL and SV-CH	0
Trade accounts payable between SV-FL and SV-CH	-346,092
Other current assets between SV-CH and SV-FL	355,752
Other current liabilities between SV-CH and SV-FL	0
Total	9,660

The intercompany difference is due to a difference in exchange rates used.

#### 2. Intercompany asset/liability accounts between SV-DE and SV-CH

		30/06/23
	in EUR	in CHF
Trade accounts payable between SV-DE and SV-CH	-27,122	-26,472
Other current assets between SVS-DE and SV-CH	1,054	1,028
Trade accounts between SV-CH to SV-DE		29,850
Total		4,406

The difference between the intercompany accounts of SV-DE and SV-CH is based on a difference in exchange rates they use. The financial statements of the German entity are prepared in EUR, whereas the statements of the Swiss entity are prepared in CHF.

Reference to Notes 1. 2. in the balance sheet: The intercompany receivables and payables for all entities have been eliminated from

the consolidated balance sheet, with the impact of a reduction to the "Other current asset" account of CHF 0.39m and a reduction to "Trade Accounts Payable" of CHF 0.37m and the remainder being booked to Equity under "Foreign currency translation adjustments for the period."

### 3. Profit/Loss

	SV-DE	SV-CH	30/06/23 in CHF
Elimination intercompany revenue	-308,138		
Elimination Service and development (platform development related parties)		212,705	
Elimination Advertising & Marketing		40,652	
Elimination Accounting, Audit, Tax, Payroll Services		12,925	
Elimination Legal Advice Expenses (Compliance)		42,346	
Total	-308,138	308,628	-490



Reference to Note 3. in the income statement: Intercompany revenues of CHF 308,138 earned by SV-DE from SV-CH are eliminated from Other Revenues, thereby resulting in an ending balance of CHF 104,614 for Other Revenues. Similarly, the equivalent amount, less foreign exchange differences (CHF 308,628), are removed from the

following expense accounts: "Service and development", "Advertising & Marketing", "Accounting, Audit, Tax, Payroll Services" and "Legal Advice." The foreign exchange difference of CHF 490 is booked against "Financial expenses." CHF 212,705 are development costs of the Smart Valor Platform, and were activated as assets.

### 4a. Investments Consolidation (Share Capital)

		30/06/23	30/06/23 in CHF
Smart Valor FL, Vaduz	100% in CHF	50,000	50,000
Smart Valor Services DE, München  Total	100% in EUR	25,000	29,198 <b>79,198</b>

The foreign exchange rate used to convert the Share Capital for SV-DE was the historical rate of 1.1679 CHF/EUR referenced in the beginning of the notes to the financial statements.

Share capital held by SV-CH in its subsidiaries is removed from the balance of the consolidated financial statements, resulting in

an ending Share Capital balance of CHF 151,888 which is equivalent to the registered Share capital of SV-CH. The Share Capital of the Swiss entity increased from CHF 147,702 to CHF 151,888 after the conclusion of the capital raise in March 2023.

#### 4b. Profit reserves

	<b>30/06/23</b> in CHF
Investments in Subsidiaries	-50,000
Profit reserves (under Voluntary retained earnings)	50,000
Total	0

Due to the current negative equity balance of the SMART VALOR FL entity, SMART VALOR Switzerland's investment in its subsidiary was written-off at 2022 year-end and is considered a profit reserve under voluntary retained earnings. In 2023, a capital injection into SV-FL is expected.

#### 5. Financial expense

	30/06/23	31/12/22
	in CHF	in CHF
Financial expenses	-86,202	-2,239,611

The financial expenses of 2023-Q2 include a write-down of CHF 14,960 in unrealised losses on the value of recently acquired VALOR tokens, so that the value of all VALOR on the balance sheet is CHF 1.

#### Additional note on assets held for clients:

SMART VALOR holds CHF 8.8 million in digital assets on behalf of its clients on dedicated client wallets. These balances are not reflected on the balance sheet of the company. Clients hold Vouchers in the amount of CHF 0.2m, which is reflected on the balance sheet of the Liechtenstein entity. The main business of the company is in Liechtenstein.



In Q2 2023 the company's cash outflows from operating activities were CHF 0.8m, compared to cash outflows of CHF 1.0m in Q1 2023 and CHF 0.1m in Q2 2022. Inventory was a key driver for the change, as additional digital assets were purchased in Q2 2023. In the second quarter of 2022, accounts payable and short term liabilities related to the equity raised were cleared, while some digital asset holdings were sold, explaining the larger movements in that quarter.

The company's cash outflows from investing activities were CHF 0.46m in Q2 2023, compared to CHF 0.63m in Q2 2022. that quarter.

Significant investments continue to be made into the SMART VALOR platform asset, as new features continue to be developed and new digital assets are listed for trading on the platform. One such new feature relates to the SweePay integration for SBB vending machines, that went live at the beginning of Q2 2023. There were no cash inflows from financing activities during Q2 2023. The final financing cash inflows related to the IPO of 2022 activities happened in Q1 2023.

In Q2 2023, the overall position in cash and cash equivalents for the company decreased by CHF 1.3m, whereas in Q1 2023 the cash position increased by CHF 0.4m.

#### Notes to the consolidated statement of cash flows

#### 1. Exchange differences in cash and cash equivalents

The balance held on the bank account of the German entity (SV-DE) is denominated in EUR and the valuation of this balance changes as exchange rates fluctuate. In Q2 2023, this fluctuation was very minor (CHF 137), and as such the calculation is not included in this note. The amount is included in the reconciliation for the starting and ending cash flow balances under the line item: "FX differences in cash and cash equivalents."

### **Changes in Consolidated Equity**

CHF, for the period:	01/01/23 30/06/23	01/01/22 30/06/22
Balance at beginning of period:	4,929,158	1,041,688
Net Gain/Loss at SV AG CH for the period	-1,474,284	-1,461,217
Net Gain/Loss at SV AG FL for the period	-72,733	15,589
Net Gain/Loss at SVS GmbH for the period	105,868	-14,769
Capital increase	1,936,266	11,001,755
Other equity including intercompany difference	4,349	271,164
Foreign currency adjustment for the period	-17,068	-5,532
Equity at end of period:	5,411,556	10,848,678

The equity of the company decreased by CHF 5.4m from the end of Q2 2022 to the end of Q2 2023.

The capital raises completed on 2 May 2022 and 2 March 2023, increased the equity of the company, which was then offset by the net losses incurred during the periods.





## **Consolidated Cash Flow Statement**

CHF	01/04/23 30/06/23	01/04/22 30/06/22	01/01/23 30/06/23	01/01/22 30/06/22
Profit / loss of the period	-737,418	-1,587,276	-1,441,149	-1,460,397
Depreciation, amortization, impairment and gains on non-current assets	300,796	252,001	574,481	479,470
Change in inventory	-384,895	889,627	-24,443	-40,110
Change in trade accounts receivable	-828	0	21,140	0
Change in other current assets	-36	167,253	-12,783	-103,698
Change in prepaid expenses and accrued income	51	71,986	77,420	-11,249
Change in non-current assets	1,702	-26,844	-3,842	-37,891
Change in trade accounts payable	-20,039	-2,237,923	-774,574	-208,119
Change in other current liabilities	-25,332	2,038,709	-160,743	-163,591
Change in accrued expenses and deferred income	52,365	-183,372	-21,561	202,160
Change in non-current liabilities	0	32,055	0	32,055
Other non cash-related expenses / revenues	-135	0	0	62,535
FX differences from transaction corrections	-8,804	-677	-12,719	2,583
Change in capital offset difference	0	485,892	0	342,459
Cash flow from operating activities	-822,574	-98,569	-1,778,775	-903,795
Investments in intangible assets	-455,996	-630,370	-998,225	-1,121,029
Disposal of intangible assets	0	0	0	0
Investments in non-current assets	0	0	0	0
Disposal of non-current assets	0	0	0	0
Purchase of investments	0	0	0	0
Disposal of investments	0	0	0	0
Cash flow from investing activities	-455,996	-630,370	-998,225	-1,121,029
Increase/decrease of other financial liabilities	0	0	0	100,000
Increase/decrease of Ioan from Shareholders	0	-89,913	0	-18,912
Dividends	0	0	0	0
Change in not paid in capital	0	0	0	0
Change in paid in capital	0	0	4,187	7,153,083
Capital increase / capital decrease	50,000	0	1,932,080	0
Change in profit reserves	-50,000	0	0	0
Purchase / sale of own shares	0	0	0	0
Cash flow from financing activities	0	-89,913	1,936,266	7,234,171
CHANGE IN CASH AND CASH EQUIVALENTS	-1,278,570	-818,852	-840,733	5,209,347
Beginning of the period	3,657,266	7,630,122	3,219,565	1,601,499
FX differences in cash and cash equivalents	-137	2,312	-1	1,888
End of the period	2,378,833	6,808,958	2,378,833	6,808,958
CHANGE IN CASH AND CASH EQUIVALENTS	-1,278,570	-818,852	-840,733	5,209,347

The company uses the indirect method for the preparation of its cash flow statement, the more common method used by Swiss companies in our industry.

The net income is the starting point, to which non-cash expenses, such as amortisation and changes in inventory, accounts payable and other current assets are added back.

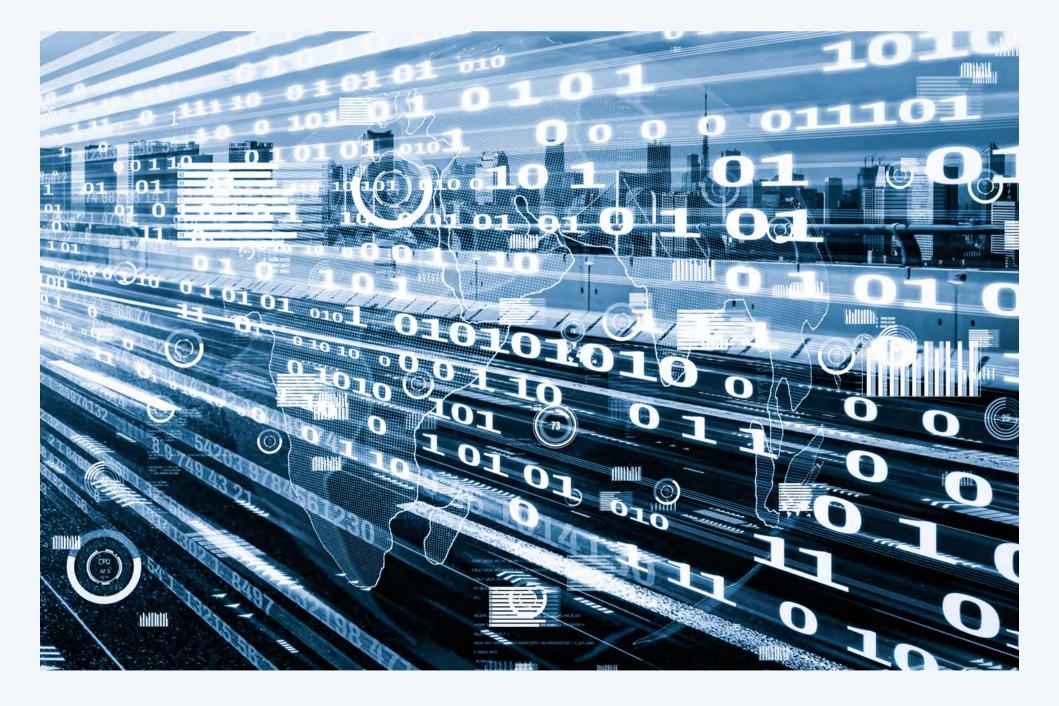
# **OTHER KEY FINANCIALS AND EVENTS**

# Net earnings per share and average number of shares outstanding

As of 30 June 2023, the total outstanding shares of SMART VALOR are 15,188,847. This is an increase of 3,071,819, over the previous number of outstanding shares as at the end of 30 June 2022

which was 12,117,028. The net earnings per share pre and post dilution are presented in the following table.

Net earnings per share	01/04/23 30/06/23	01/04/22 30/06/22	01/01/23 30/06/23	01/01/22 30/06/22
Net income	-737,418	-1,587,276	-1,441,149	-1,460,398
# of shares outstanding pre-dilution	15,188,847	12,117,028	12,117,028	12,117,028
# of shares outstanding post-dilution	15,188,847	12,117,028	15,188,847	12,117,028
Net earnings / share pre-dilution	-0.05	-0.13	-0.12	-0.12
Net earnings / share post-dilution	-0.05	-0.13	-0.09	-0.12
Average number of shares outstanding				
pre-dilution	15,188,847	12,117,028	12,117,028	12,117,028
post-dilution	15,188,847	12,117,028	13,652,938	12,117,028



# **Closely-related party transactions**

During the reporting period, no closely-related party transactions took place.

# **Significant events**

### Significant extraordinary events during the period

No events of a material nature occurred during the period.

### Significant extraordinary events after the end of the period

No events of a material nature occurred after the period.

# **Date for upcoming report**

The date of publication for the upcoming quarterly report for the third quarter 2023 is 29/11/2023.

### Calendar

Event	Date
Q3 Statements	29/11/2023
Preliminary Year-End Report 2023	30/03/2024
Q1 Statements 2024	30/05/2024
Annual Report 2023	08/06/2024
Annual General Meeting	29/06/2024
Q2 Statements 2024	30/08/2024
Q3 Statements 2024	29/11/2024



# **GLOSSARY**

as art, music, game objects and videos. They are bought and sold online, often with cryptocurrency, and are generally encoded with the same underlying		
fixed price. They link their prices to other assets, such as the USD.  Non-stable coins  Non-stable coins refer to cryptocurrencies that are not backed by an asset. The best examples of these are BTC and ETH.  Proof-of-stake/Staking  Staking involves holding Proof-of-Stake (or "PoS") for cryptocurrency in a wallet on a Blockchain network for the currency in question. Participants run the protocol on their own servers and secure the validation transaction for the blockchain on the distributed network. As a reward, a payment is received that depends on the amount of cryptocurrency locked into the protocol.  Decentralised Finance (DeFi)  Decentralised finance (often referred to as DeFi) is a blockchain-based form of finance that does not rely on central financial intermediaries such as brokerage firms, exchanges or banks to offer traditional financial instruments but instead uses smart contracts on blockchains, the most common of which is Ethereum.  NFT  An NFT ("non-fungible token") is a digital asset that represents real objects such with cryptocurrency, and are generally encoded with the same underlying software as many cryptocurrency, and are generally encoded with the same underlying software as many cryptocurrency. NFTs have been around since 2014 and have recently started to become popular as they become an increasingly popular way to buy and sell digital artworks.  BTC  Cryptocurrency - Bitcoin  USDT  Cryptocurrency - Tether  EOS  Cryptocurrency - PAX Gold  VALOR  Cryptocurrency - VALOR  Dark pool are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML  Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.	Fiat currency	commodity such as gold. Most modern paper currencies, such as the Swedish
best examples of these are BTC and ETH.  Proof-of-stake/Staking  Staking involves holding Proof-of-Stake (or "PoS") for cryptocurrency in a wallet on a Blockchain network for the currency in question. Participants run the protocol on their own servers and secure the validation transaction for the blockchain on the distributed network. As a reward, a payment is received that depends on the amount of cryptocurrency locked into the protocol.  Decentralised Finance (DeFi)  Decentralised finance (often referred to as DeFi) is a blockchain-based form of finance that does not rely on central financial intermediaries such as brokerage firms, exchanges or banks to offer traditional financial instruments but instead uses smart contracts on blockchains, the most common of which is Ethereum.  NFT  An NFT ("non-fungible token") is a digital asset that represents real objects such as art, music, game objects and videos. They are bought and sold online, often with cryptocurrency, and are generally encoded with the sem underlying software as many cryptocurrencies. NFTs have been around since 2014 and have recently started to become popular as they become an increasingly popular way to buy and sell digital artworks.  BTC  Cryptocurrency - Bitcoin  Cryptocurrency - Tether  EOS  Cryptocurrency - Tether  EOS  Cryptocurrency - EOS  ETH  Cryptocurrency - PAX Gold  VALOR  Cryptocurrency - PAX Gold  VALOR  Dark pool are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML  Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.	Stable coins	
on a Blockchain network for the currency in question. Participants run the protocol on their own servers and secure the validation transaction for the blockchain on the distributed network. As a reward, a payment is received that depends on the amount of cryptocurrency locked into the protocol.  Decentralised Finance (DeFi)  Decentralised finance (often referred to as DeFi) is a blockchain-based form of finance that does not rely on central financial intermediaries such as brokerage firms, exchanges or banks to offer traditional financial instruments but instead uses smart contracts on blockchains, the most common of which is Ethereum.  NFT  An NFT ("non-fungible token") is a digital asset that represents real objects such as art, music, game objects and videos. They are bought and sold online, often with cryptocurrency, and are generally encoded with the same underlying software as many cryptocurrencies. NFTs have been around since 2014 and have recently started to become popular as they become an increasingly popular way to buy and sell digital artworks.  BTC  Cryptocurrency - Bitcoin  USDT  Cryptocurrency - Ether  EOS  Cryptocurrency - Ether  Cryptocurrency - PAX Gold  VALOR  Cryptocurrency - PAX Gold  VALOR  Cryptocurrency - VALOR  Dark pool  Dark pools are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML  Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B  Business-to-Business	Non-stable coins	
finance that does not rely on central financial intermediaries such as brokerage firms, exchanges or banks to offer traditional financial instruments but instead uses smart contracts on blockchains, the most common of which is Ethereum.  NFT  An NFT ("non-fungible token") is a digital asset that represents real objects such as art, music, game objects and videos. They are bought and sold online, often with cryptocurrency, and are generally encoded with the same underlying software as many cryptocurrencies. NFTs have been around since 2014 and have recently started to become popular as they become an increasingly popular way to buy and sell digital artworks.  BTC  Cryptocurrency - Bitcoin  USDT  Cryptocurrency - Tether  EOS  Cryptocurrency - EOS  ETH  Cryptocurrency - EOS  ETH  Cryptocurrency - PAX Gold  VALOR  Cryptocurrency - VALOR  Dark pool Dark pools are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML  Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B  Business-to-Business	Proof-of-stake/Staking	on a Blockchain network for the currency in question. Participants run the protocol on their own servers and secure the validation transaction for the blockchain on the distributed network. As a reward, a payment is received that
as art, music, game objects and videos. They are bought and sold online, often with cryptocurrency, and are generally encoded with the same underlying software as many cryptocurrencies. NFTs have been around since 2014 and have recently started to become popular as they become an increasingly popular way to buy and sell digital artworks.  BTC Cryptocurrency - Bitcoin  USDT Cryptocurrency - Tether  EOS Cryptocurrency - EOS  ETH Cryptocurrency - Ether  PAXG Cryptocurrency - PAX Gold  VALOR Cryptocurrency - VALOR  Dark pool Dark pools are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B Business-to-Business	Decentralised Finance (DeFi)	finance that does not rely on central financial intermediaries such as brokerage firms, exchanges or banks to offer traditional financial instruments but instead
USDT Cryptocurrency - Tether  EOS Cryptocurrency - EOS  ETH Cryptocurrency - Ether  PAXG Cryptocurrency - PAX Gold  VALOR Cryptocurrency - VALOR  Dark pool Dark pools are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B Business-to-Business	NFT	with cryptocurrency, and are generally encoded with the same underlying software as many cryptocurrencies. NFTs have been around since 2014 and have recently started to become popular as they become an increasingly popular way
EOS Cryptocurrency - EOS  ETH Cryptocurrency - Ether  PAXG Cryptocurrency - PAX Gold  VALOR Cryptocurrency - VALOR  Dark pool Dark pools are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B Business-to-Business	ВТС	Cryptocurrency - Bitcoin
PAXG  Cryptocurrency - PAX Gold  VALOR  Cryptocurrency - VALOR  Dark pool  Dark pools are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML  Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B  Business-to-Business	USDT	Cryptocurrency - Tether
PAXG  Cryptocurrency - PAX Gold  VALOR  Cryptocurrency - VALOR  Dark pool  Dark pools are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML  Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B  Business-to-Business	EOS	Cryptocurrency - EOS
VALOR  Cryptocurrency - VALOR  Dark pool  Dark pools are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML  Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  Business-to-Business	ETH	Cryptocurrency - Ether
Dark pool  Dark pools are a type of Alternative Trading System (ATS) that allows some investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  AML  Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B  Business-to-Business	PAXG	Cryptocurrency - PAX Gold
investors to submit large orders and make trades without publicly revealing their intentions while searching for a buyer or seller.  Anti-money laundering (AML) refers to the laws, regulations and procedures designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B  Business-to-Business	VALOR	Cryptocurrency - VALOR
designed to prevent criminals from disguising illegally obtained funds as legitimate income.  B2B  Business-to-Business	Dark pool	investors to submit large orders and make trades without publicly revealing their
	AML	designed to prevent criminals from disguising illegally obtained funds as
B2C Business-to-Consumer	B2B	Business-to-Business
	B2C	Business-to-Consumer



Blockchain	A blockchain is a growing list of records, called blocks, that are linked together using cryptography. Each block contains a cryptographic hash of the previous
Cryptocurrency	block, a timestamp and transaction data.  Cryptocurrency is a type of digital currency that usually only exists electronically
KYC	Customer due diligence (KYC) guidelines in financial services require business owners to make an effort to verify the identity, suitability and risks of maintaining a business relationship.
ОТС	Over-the-counter (OTC) refers to the process by which securities are traded ove a network between broker and trader as opposed to a centralised exchange.
Wallet	Cryptocurrency wallets store secret keys that are used to digitally sign transactions for blockchain-distributed ledgers.
Family-office	A family office is a privately owned firm that handles investment management and wealth management for a wealthy family, typically with over \$100 million in investable assets.
Decentralised stock exchange	Decentralised Exchanges (DEX) are a type of cryptocurrency exchange that allows direct transactions between counterparties to be carried out securely and without the need for intermediaries.
Token	The term token refers to a specific virtual currency token or how cryptocurrencies are denominated. These tokens represent fungible and transferable assets or tools that reside in their own blockchains.
API	In computing, an application programming interface (API) is an interface that defines interactions between several different software applications or intermediaries for both hardware and software.
TVTG	Also known as the new Blockchain Law in Liechtenstein. The comprehensive legal framework for digital assets was the result of three years of work by regulators and the government.
Physical validator	The main problems with NFTs have been ensuring that a token is backed by a real asset - how the process should work and who is responsible for issuing and ensuring the existence of the underlying asset. A physical validator is a licensed party that answers these questions and has been described as "the last missing piece of the puzzle in the great game of real asset tokenisation".
Gas fee	Gas fee refers to the device that measures the amount of computational power required to perform specific operations on the Ethereum network.  Since each Ethereum transaction requires computational resources to execute, each transaction requires a fee. Gas fee refers to the fee required to successfully complete a transaction on Ethereum.
Smart contract	A smart contract is a self-executing contract where the terms of the agreement between buyer and seller are written directly into lines of code. The code and the contracts within it reside on a distributed, decentralised blockchain network.
Fiat on-ramp	A fiat on-ramp is a platform that allows the user to convert fiat currencies, such as US dollars, into a cryptocurrency like Bitcoin. These platforms are commonly called exchanges and they basically accept fiat currencies and sell you the corresponding amount of cryptocurrency based on current market rates.
DApp	A decentralized application running on the Ethereum network.



# **SOURCES**

- 1. Berenberg Horizon Q2 2023
- 2. JPMorgan Mid Year Research Outlook
- 3. IMF World Economic Outlook
- 4. Coingecko Q2 Report
- 5. Coingecko Q2 Report
- 6. Messari State of L1s Q2 2023
- 7. DappRadar State of the Dapp Industry in Q2 2023



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